



INCENTIVE PLANNER

&

GROUP TRAVEL

**COME TO GUATEMALA AND DISCOVER ANCIENT
CULTURES, FASCINATING WAYS OF LIFE AND
UNFORGETTABLE LANDSCAPES!**

Oficina Central:

Plaza Clark

7 Avenida 14-76 Zona 9

Guatemala, Guatemala

Tel.: (502) 2412 4700 Fax: (502) 2412 4701 E-mail: info@clarktours.com.gt

Sucursales:

Westin Camino Real, Barceló Guatemala City,
Holiday Inn Guatemala and Biltmore Express



GUATEMALA FIVE STAR

- GUATEMALA:** colorful and friendly
- GUATEMALA:** located in the heart of the Mayan World
- GUATEMALA:** the Land of the Eternal Spring
- GUATEMALA:** the richest culture heritage in Central America, from the Mayas and the Spaniards
- GUATEMALA:** has breath taking lakes, colorful open-air markets, Spanish colonial cities and Mayan Archaeological Sites
- GUATEMALA:** is known regionally for its fiambre, jocón, pepián, enchiladas and other local favorites. If local cuisine is not your liking, not to worry, steak houses, Spanish, Japanese, Chinese, German, Italian, French, German, Swiss and other international favorites are all available
- GUATEMALA:** offers the most deluxe hotel infrastructure in Central America
- GUATEMALA:** is Clark Tours and Clark Tours is Guatemala. We show it to the world and show the world to it
- GUATEMALA:** offers you great bargains and is cost effective

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GUATEMALA, HEART OF THE MUNDO MAYA

Live and feel Guatemalans heartbeat; an explosion in magic, color and adventure. A country where history is being written day by day. Landscapes are like pictures, and works of art are found on the streets and outdoors.

It is an inspiration to painters, poets and writers. Country of culture, adventure and romance. Center of the American Continent. Heart of the Mayan World!!! It is located in Central America, bordering with Mexico to the North and West; Belize and the Caribbean Sea to the Northeast; Honduras and El Salvador to the Southeast and the Pacific Ocean to the South.

Because it is located in a tropical zone, its climate is exceptional. It is known as The Country of Eternal Spring. Its average temperature is 25 degrees C. It has two seasons: the rainy season or winter (from May to October) and the dry season or summer (from November to April).

Its territory is small, rich and diverse. There are 108,889 sq. Kms. of natural and cultural richness which fill with personal experiences your trips chronicle.

Our roots are the synthesis of two cultures: the ancestral and millenary Maya and the Spanish which makes us Guatemalan. The fusion of beliefs, traditions and artistic expressions summarizes this race mixture.

Mayan history dates from 2,000 BC to 1,500AD. A period in which the Mayans produced the richness which makes them famous as a great civilization. Today they constitute over 40% of the population. The diversity of Mayan groups, more than 23 ethnic groups, is part of the vitality, dynamism and richness of the country.

Your visit to Guatemala will be enriched step by step by the hospitality of our people, makers of culture and dreams, and will fill your trip with smiles.

Guatemala is located in an uncommon geographical position. It constitutes the second Tropical Forest in America: 14 different ecosystems of an extraordinary biological diversity; 1,600 vertebrate species, among which 258 are fresh water fish; 112 amphibian; 214 reptiles; 666 birds (resident and migratory) and 251 mammals. Many of these species do not inhabit any other region of the world. It has a great part of the Mayan Biosphere, which is the largest protected area of the country, which 1,844,900 sq. kms. It is a refuge of unique species, and the settlement of the Classic Mayan Culture.

Another Guatemala awaits you and your passengers to be discovered and explored: colonial cities, Mayan Indian Markets, Mayan Archaeological sites, coffee estates' tours; sugar mills; industrial tours, golfing, and much more....

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COMPANY PROFILE

Clark Tours is the number one Tour Operator/Travel Agent in Guatemala, having been founded in 1927 by Alfred Clark, an adventurous American living in Guatemala. Since day one, **Clark Tours** of Guatemala has been dedicated to serving tourists in a highly professional and personalized manner. **Clark Tours** of Guatemala, is a family of over 100 members dedicated first and foremost to providing the most efficient and reliable travel service in the country. Following our founder's pursuit of excellence for the past 81 years, through his meticulous attention to the important details of courtesy, expertise and service has secured the company the well earned place as the leading Tour Operator in Guatemala.

His delight in sharing the vast beauty of exotic Guatemala with visitors, guiding them carefully along the primitive dirt roads that wound through the breathtaking highlands. Mr. Clark soon became known as the most knowledgeable tour guide in the country. His enthusiastic work earned him widespread recognition as a pioneer who set unprecedented new standards for Guatemala tourism, and as an outstanding model for other companies to follow. Today our staff follows our founders love for this beautiful Central American nation and are courteous, friendly, professional and have unparalleled knowledge of every region and custom of the country, ensuring your thorough enjoyment of every **Clark Tours** experience. Every single member of the family is entirely dedicated to excellence and commitment allowing us to be the leading Tour Company in the country.

Clark Tours of Guatemala is a full service organization catering to the market. Our focus is on quality and our performance is customer-driven. And we are at it 24 hours a day and 365 days a year.

Our communications equipment and computer systems are at the cutting edge of technology. All our reservation systems (inbound and outbound), operations, finance, accounting and management information systems are in an on-line, front-to-back office network interfaced with our primary reservation system Amadeus. Our network is established through dedicated wide-band lines among our offices. All of our motor coaches, offices and operations personnel are interconnected by UHF band radios.

Guatemala is **Clark Tours** and **Clark Tours** is Guatemala. We show it to the world and show the world to it. Guatemala is thus the principal destination for our Inbound Division as well as the primary market for our Outbound Division. Our worldwide headquarters are in Guatemala City, in beautifully appointed facilities and provide a most pleasant environment for employees and clients to interact.

Our Inbound Division is composed of multi-language men and women dedicated to serving our clients' every needs; as well as promoting and selling Guatemala in all major markets of the globe. Our Outbound Division promotes and sells travel to all parts of the world, as well as within Guatemala, to Guatemalans and foreigners living in Guatemala. We belong to various international travel associations such as American Express Travel Service Representative for Guatemala, Florida-Caribbean Cruise Association and IATA.

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TOURS AND ACTIVITIES FULL DAY

BH4 Full Day City Tour of Guatemala City

Some of the principal sites you will visit this morning include the National Palace, the Cathedral, the Giant Relief Map, and the Civic Center Complex. You will also visit residential areas, this giving you an overall view of our rapidly growing and modern city (Neither shorts or bathing suits are permitted). After lunch you will visit the Popol Vuh Museum, which houses fine examples of pottery, jades and wooden masks, which are used in the traditional dance "Los Conquistadores." Here you can also admire a small but valuable collection of Spanish Colonial Art. Then we will visit the Ixchel Museum, dedicated to the preservation of the native costumes of the Guatemalan Indians. Late in the afternoon we will return to your hotel for overnight accommodations.

BH6 Antigua Full Day Tour

Founded in 1543 by the Spaniards, Antigua the most important and enchanting city of Colonial Guatemala, which once stretched from Chiapas in Mexico to Costa Rica . Nowadays Antigua is a beautiful blend of ruins, restored colonial buildings and new buildings in colonial style. It was declared "Monument of the Americas" in 1965. You will visit colonial churches and monasteries during the morning and after lunch primitive foot-loomers where colorful textiles are woven and a jade factory, where jade is worked into beautiful jewelry.

Sample Menu
Guacamole
BBQ Chicken or Sirloin Tips
Stuffed Green Peppers with Vegetables and Meat
Steamed White Rice and Black Beans
White Fresh Cheese
Tortillas
Bunuelos
Guatemalan Coffee

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BH7 Chichicastenango and Lake Atitlan

Begin with a scenic drive over tall mountain ranges, which provide you many opportunities for picture taking. En route you will find colorfully costumed Indians and their villages, as well as breathtaking scenery. We will first arrive to Chichicastenango in time to witness the Indian religious ceremonies held on the steps inside the 400-year old Church of Santo Tomas (No shorts or bathing suits permitted (IT IS FORBIDDEN TO TAKE ANY TYPE OF PHOTOGRAPHS INSIDE THE CHURCH)). Visit the Calvary Church, browse and stop among the many stalls that attractively set up the main square for market day. Hundreds of Indians gather to barter their goods. Then we will continue to Lake Atitlan, one of the most beautiful in the world, with its crystalline- azure waters in the crater bowl bellow. Atitlan is the ideal place to come in contact with Guatemalan folklore. Twelve Indian villages surround the lake. Their inhabitants are descendents from the great Quiche, Cackchiquel, Tzuthil nations.

Sample Menu
Mexican Bean and Corn Salad
Stuffed Loin or Cilantro Fish
Queen Vegetable Rice
Coconut Cake
Guatemalan Coffee

BH13 Tikal One Day

Today you will go back more than 2000 years in time when you visit Tikal National Park. You will visit the "Q" Complex; the Great Plaza squared off with the pyramids of the Giant Jaguar and the Masks the Palace of the Nobles, and Temple IV. This is one of the highest if the Mayan Pyramids, from its top a complete view of Tikal and its surrounding jungle can be enjoyed. After lunch visit the Silvanus Morley Museum, this houses some of many Pre-Columbian art treasures found during excavation of the site.

Sample Menu
Chicken Broth
Grilled Sirloin or Chicken
Mixed Seasonal Vegetables
Steamed White Rice
Bread
Fresh Fruit
Guatemalan Coffee

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BH10 Copan One Day

From the moment you step inside the archaeological site of Copan, you will see elaborate stone sculpture everywhere. As you walk into the dramatic expanse of the Great Plaza you become witness of the cultural achievements of the ancient Maya. This principal Copan plaza contains the greatest collection of Mayan sculptures anywhere in Central America. You will have time to explore and marvel at the beautiful Mayan stela, majestic temples, and a complete ball court.

Sample Menu
Meat or Chicken Filet Mignon
Garnish Greek Rice
Caprichosa Salad
Garlic Bread
Tortilla
Coconut Custard
Honduranean Coffee

B12 Golf

The world's amateur golfers are discovering that Guatemala's world class courses offer spectacular settings at a cost per round that is fraction of what they are used to. Because of Guatemala's wonderful climate, professional and amateur golfers are able to play 365 das a year.

Whitewater Rafting the Coyolate River - June to November

At 7:00am, we will depart your hotel towards Santa Lucia Cotzumalguapa, Escuintla. Before we start boarding our rafts you will receive a brief safety orientation and river instructions. Once onboard our rafts we will start paddling through tropical lowlands environment, full of lush vegetation. Catch a glimpse of the Regal Black Hawk, the majestic Blue Heron or the rare Laughing Falcon, as we face the challenges through teamwork and maneuvering through the class II-III rapids. Enjoy the picturesque scenery with spectacular views of many waterfalls cascading 150 feet into the Coyolate River below.

Sample Menu
Picnic Style
Chips with a selection of dips
Assorted types of breads
Section of cold cuts
Fresh Fruit
Bottle water

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THE JEWEL OF GUATEMALA

DAY 1

WELCOME TO THE LAND OF ETERNAL SPRING! On arrival at Guatemala's La Aurora Airport, you are met by our representative, who will transfer you to Antigua, the most important and enchanting city of Colonial Guatemala, which once stretched from Chiapas in Mexico to Costa Rica. The Spaniards founded it in 1543. Nowadays Antigua is a beautiful blend of ruins, restored colonial buildings, and new buildings in colonial style. It was declared "Monument of America" in 1965. Welcome cocktail, dinner and overnight accommodations will be provided at Porta Hotel Antigua or Casa Santo Domingo.

DAY 2

This morning you will visit in Antigua, the Central Plaza, which is surrounded by the antique Cathedral, the Municipal Government, and the Palace of the Captains General, colonial churches and monasteries, as well as primitive foot-looms where colorful textiles are woven into beautiful jewelry. *Lunch will be provided at a local restaurant (depending on the size of the group) as a suggestion Welten, Las Antorchas, Fonda de la Calle Real, Jardines de Porta Hotel Antigua, etc.* Overnight accommodation will be provided at Porta Hotel Antigua or Casa Santo Domingo.

DAY 3

This morning you will be transferred to Sololá, to visit the traditional market, where people gather to sell their products, fresh fruits, vegetables, candy hand-woven textiles and other handicrafts. Then we will continue to Lake Atitlan, one of the most beautiful lakes in the world, with its crystalline-azure waters in the crater bowl below. Atitlan is the ideal place to come in contact with Guatemalan folklore. Twelve Indian villages surround the lake. Their inhabitants are descendants from the great Quiche, Cackchiquel and Tzutuhil nations. Dinner will be provided at the Casa Blanca Restaurant. Overnight accommodations will be provided at Porta Hotel Antigua or Hotel Atitlan.

DAY 4

Today at 09:00a.m., you will board the motor launch that will take you across the lake to the picturesque Indian village of Santiago Atitlan, one of the twelve lake-shore villages surrounding Lake Atitlan. Walk around this bustling Indian community, where you can watch weavers at work on the colorful textiles. Return to Panajachel at noon for lunch at the Tocoyal Restaurant. In the evening, you will have a Folkloric Show specially prepared for you, you will appreciate the Danza del Venado, that is the dance of the Mayas where they show the importance of the animals and their warrior spirit; then you will see the Danza de la Conquista, this is the dance of the Mayas in a battle with the Spaniards when they were conquered and finally you will see the Danza del Torito, a Mayan Dance where the animals can see what is good or bad and it also represents a bull fight, where the bull fighter is killed instead of the bull; and El Son, this is a traditional dance of the different regions of the Mayas. Overnight accommodations and dinner will be provided at Porta Hotel Antigua or Hotel Atitlan.

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DAY 5

This morning you will be transferred to Chichicastenango, where today is market day. Visit the most colorful and picturesque Indian open-air market in the country. Hundreds of Indians from the surrounding countryside gather to barter their goods and produce. Also witness the interesting religious ceremonies held on the steps and inside the 400 year old Church of Santo Tomas. Lunch will be provided at The Mayan Inn. In the afternoon, transfer to Guatemala City or Antigua for overnight or transfer to the airport in Guatemala City to board your flight to Flores. On arrival you will be transferred to the Camino Real – Tikal for overnight accommodations.

DAY 6

Today you will be transferred to the archaeological site at Yaxha; the most important characteristic is that in contrast to the other ceremonial centers of the classic period, Yaxha has two sectors that are laid out in a street network, faced with structures arranged in city block-like quadrangles. A picnic lunch will be served at Yaxha. In the afternoon, transfer to the Camino Real – Tikal for overnight accommodations and a Tropical Evening Party.

DAY 7

Today you will go back more than 2,000 years in time when you visit the Tikal National Park. This morning, you will be transferred to Tikal for a complete visit of the “Q” Complex, the Great Plaza squared off with the pyramids of the Giant Jaguar and the Masks, the palace of the Nobles, and Temple IV. This one is the highest of the Mayan pyramids, from its top complete view of Tikal and its surrounding jungle can be enjoyed. After lunch, visit the Sylvanus Morley Museum, which houses some of many Pre-Columbian art treasures found during excavation of the site. In the afternoon, transfer to Mundo Maya Airport in Flores Petén to board the flight back to Guatemala City. Farewell Gala Dinner and accommodations will be provided at the Guatemala City Marriott, Vista Real or Westin Camino Real – Guatemala.

DAY8

Three hours prior to your flights departure time you will be transferred to La Aurora Airport. There will be a US\$30.00, departure tax charged to you at the airport, upon check-in at the airline counter.

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SOME OF OUR PAST CUSTOMER FROM AROUND THE WORLD FOR MEETINGS & INCENTIVES

- Association of American Chambers of Commerce Latin America
Abbott Laboratories
ACCSA
AGFA American Airlines Sales Staff Meeting Latin American Division American Airlines Western Reservation Area Meeting
ALAS III Congreso Panamericano de la Asociación Latinoamericana de Supermercados 2008
APCAC
Association of American Schools Latin America
- Bancroft Securities
Banco Centro Americano de Integración
- Económica
Empresas Salud y Colpatria - Aviatour Colombia
Excelencia - CWL Barcelona
Biotronik
BOEM
BTA
- C. I. E.
CABCC
Cámara de Comercio e Industria
CAP America
CBI Seguros de México
Centenario Cementos Progreso
CNPF Mission
COLAFI 2007
Colamiq XVIII 2007
Conexpress
Conseil
CLAB 2008
Credisa
- ECCA
Excelencia CWL - Barcelona

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- Federación de Comercio de Burgos
Fepasep Federación Panamericana de Seguridad Privada -VI Congreso de Seguridad Privada 2008
First Methodist Church
Ford
Fornieles
- Glaxo
Gospa
Gourdin
Guatemala 2007 119th IOC Session
- Hertzler
Hervieux
Hoffman
- IADB Annual Meetings 2007
IBM
ICR
- JP Morgan Investor Semimar - IADB
- Renault
- Kodak
Konica
- LBMMBA Catalunya
- Meet
MOA
Modal
- NCRV
NIU

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- O.C.S.C.
O. E. A. 1era Reunión de la Comisión Interamericana de Puertos
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- Parafe
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Rotoplas
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Schilling
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TERMS AND CONDITIONS:

PAYMENTS:

FIT Passengers: Must reach our bank 15 working days before arrival of passenger to Guatemala.

Groups:

PAYMENT	DESCRIPTION	DAYS	TERMS
10%	Total Invoice	90	Before Arrival
20%	Total Invoice	60	Before Arrival
20%	Total Invoice	30	Before Arrival
50%	Total Invoice	15	Before Arrival

PLEASE SEND ALL PAYMENTS TO:

BY AIR-MAIL

IDT Travel / Clark Tours
Dept. AT 952471
Atlanta, GA 31192-2471
Account Name: IDT Travel
Account Number: 750-276-002

BY WIRE TRANSFER

CLARK TOURS/IDT TRAVEL
Account Name: IDT Travel
Account Number: 750-276-002
ABA Number: 065000171
Bank: Whitney National Bank of New Orleans

BY ACH

CLARK TOURS/IDT TRAVEL
Account Name: IDT Travel
Account Number: 750-276-002
ABA Number: 113000968
Bank: Whitney National Bank, Houston, Texas

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CANCELLATION POLICY:

FIT Passengers:

REFUND	DAYS	TERMS
100%	10	Before Arrival
50%	5	Before Arrival

NO refund for cancellations before 5 days of arrival.

Groups:

REFUND	DAYS	TERMS
100%	30	Before Arrival
50%	15	Before Arrival

NO refund for cancellations before 15 days of arrival.

LANGUAGES:

All our seat car/bus basis tours are with English/Spanish speaking tour guides. However, for the private tours we can offer you German, French, Italian and Japanese speaking tour guides, upon request, at an additional cost of \$15.00 per day divided among the passengers.

TOUR CONDUCTORS:

1 free tour leader for every 15 paying passengers with a maximum of three in one group.

ALTERATIONS:

A fee of US\$10.00 per person will be assessed for each change requested after the original confirmation has been issued. Any changes requested after commencement of the tour will be subject to cancellation fees assessed by the hotels, in addition to the above handling fee.

RESERVATIONS:

All reservations will be replied by fax or e-mail in a 24-working hour period.

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RATES INCLUDE THE FOLLOWING:

- Accommodations as indicated, including American breakfast, 12% VAT and 10% Tourism (Inguat) Tax.
- Sightseeing transportation as specified, including 12% VAT.
- Entrance fees to visiting sites.
- Tips to porters at hotels.

Rates DO NOT INCLUDE:

- Meals.
- Tips to Guide, Driver and Chambermaids.
- Personal expenses such as: beverages, phone calls, laundry, etc.
- International airport exit tax (\$30.00 per person).
- Domestic airport tax (\$1.00 per person).
- Security Tax (\$3.00 per person)

Our hotel rates include daily American breakfast and are exclusively valid for only tour programs and not for corporate business, conventions or seminars. Passengers not coming to Guatemala on a tour program, will be charged rack rate directly by hotel, and will lose amount paid to us.

All rates are valid from January 1 through December 31, 2009, except during Holy week (April 4th to 12th, 2009) and New Year's (December 24, 2009 to January 01, 2010) where hotels in Antigua, Petén Area, Lake Atitlan, Puerto Barrios and Rio Dulce area have a 100% increase and a minimum stay of four nights.

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GENERAL INFORMATION:

- Clothing:** In summer, light cotton clothes and a sweater for the evening are sufficient. From November through January, when the weather becomes somewhat cooler, light woolen clothes are suggested.
- Tipping:** In hotels, restaurants, bars, etc., 15% tip is customary wherever a service charge is not included in the bill. A \$2.00 per person, per day tip to guides and \$1.00 per person, per day for driver/assistant is suggested.
- National Holidays:** January 1st, Holy Wednesday through Easter Sunday, May 1st, June 30th, August 15th, September 15th, October 20th, November 1st, December 24th, 25th and 31st.
- On Season:** November 1st, 2008 – April 12th, July 1st – August 20th and November 1st – December 31, 2009.
- Off Season:** April 13th – June 30th and August 21st – October 31st, 2009.
- Documentation:** Prior to arrival in Guatemala, every client must verify that his documents are in order and that he has obtained a tourist card or visa if required. Visas are available only at Guatemalan Consulates abroad. Tourist cards are available to citizens of some countries at airport ticket counters at point of embarkation to Guatemala.
- Local Currency:** The national currency is the Quetzal, but U.S. dollars are accepted everywhere, as are credit cards such as American Express, Visa, MasterCard and Diners Club.
- Electricity:** Guatemala uses 110 volts, both in the capital and the provinces. Visitors bringing electrical appliances without built-in voltage adapter should also bring a voltage converter.
- Flight Times:** Miami 2 hours and 10 minutes
Houston 2 hours and 20 minutes
Los Angeles 4 hours and 15 minutes
- Shopping:** Colorful textiles, ceramics, woodcraft, leather goods, jade jewelry and primitive art.

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Responsibility:

The responsibility of Clark Tours as the operator is limited. It acts only as agent for the passenger in regard to travel whether by railroad, motor coach, private car, boat, aircraft or any other conveyance, and assumes no liability for injury, damage, loss, accident, delay or irregularity which may be occasioned either by reason of defect, through acts of God, dangers incidents to the sea, fire, breakdown in machinery or equipment, acts of governments or other authorities, de jure or de facto, wars, whether declared or not, hostilities, civil disturbances, strikes, riots, theft, pilferage, epidemics, quarantines, medical or customs regulations or from any causes beyond Clark Tours' control, or from any loss or damage resulting from improper passports, visas or other documents.

Clark Tours can accept no responsibility for loss or additional expenses due to delay or changes of schedule or other causes. The right is reserved to decline to accept or retain any passenger should such person's health or general deportment impede the operation of the services to the detriment of other passengers. Clark Tours reserves the right to cancel or reschedule any itinerary as may deemed necessary for the carrying out of the tour either before departure or in route, or withdraw any tour. Baggage is carried at owner's risk, and baggage insurance is recommended.

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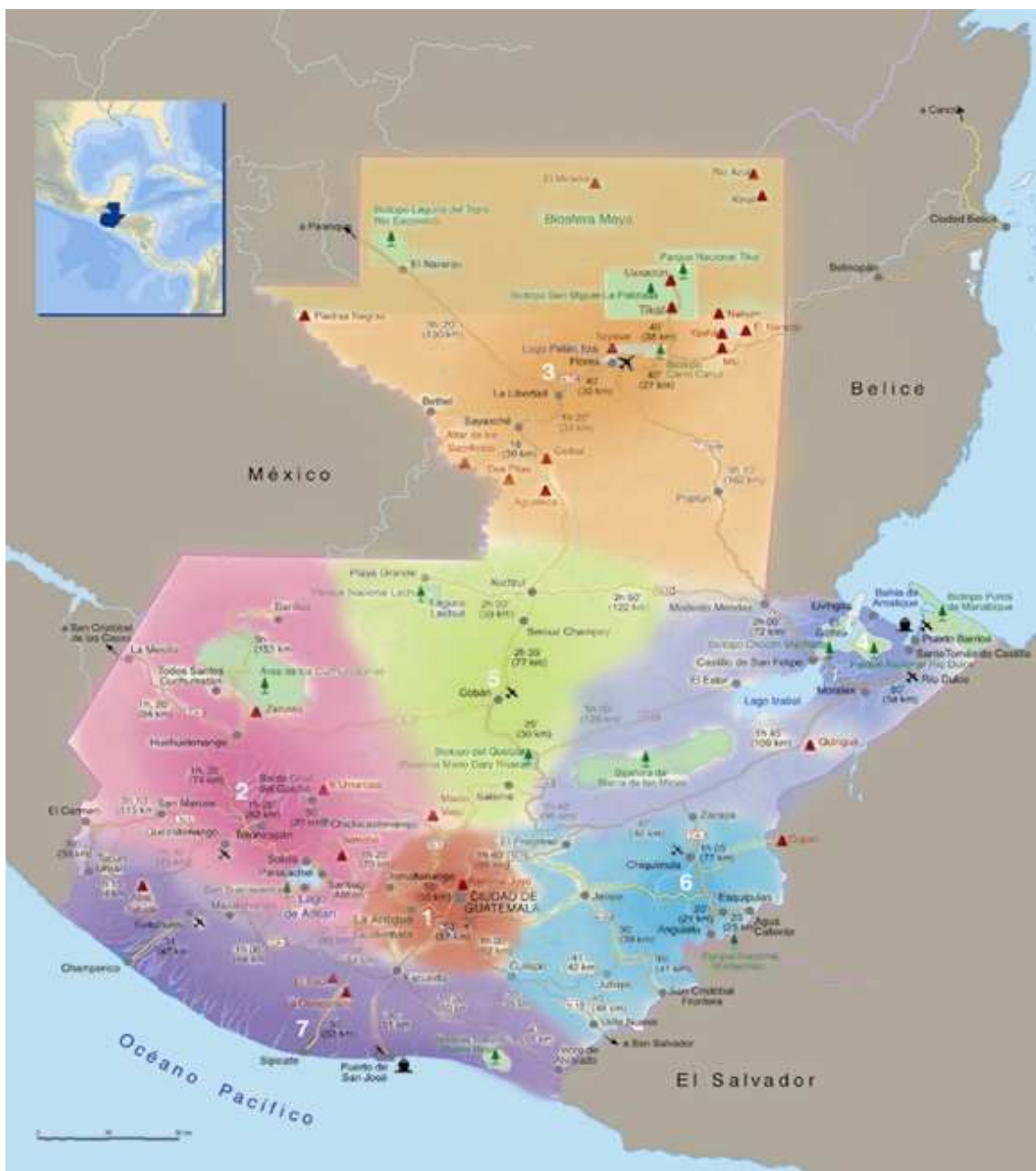
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GUATEMALA MAP



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TIME & MILEAGE CHART

FROM/TO	HOURS	KMS.
Guatemala/Antigua	1	48
Guatemala/Atitlan	3	145
Guatemala/Chichicastenango	3	145
Guatemala/Rio Hondo	2.5	126
Guatemala/Copan	4.5	241
Guatemala/Rio Dulce	4	300
Antigua/Atitlan	2	100
Antigua/Chichicastenango	2.5	120
Atitlan/Chichicastenango	1	40
Chichicastenango/Quetzaltenango	2.5	100
Quetzaltenango/San Francisco El Alto	0.75	35
San Francisco El Alto/Guatemala	4	300
Rio Hondo/Quirigua	1.75	100
Rio Hondo/Copan	2	115
Rio Hondo/Puerto Barrios	2.5	175
Flores/Tikal	0.5	63
Flores/Uaxactun	1.45	86
Flores/Yaxha	1.15	73
Flores/Melchor de Mencos	1.2	89
Flores/San Ignacio	1.3	110
Flores/Sayaxche	1	68
Flores/Belize City	3.15	205
Flores/Rio Dulce	3	191
Flores/Bethel	3.2	123
Flores/Villa Maya Hotel	0.15	36
Flores/Westin Camino Real - Tikal	0.4	36

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Sucursales:

Westin Camino Real, Barceló Guatemala City,
Holiday Inn Guatemala and Biltmore Express